

THOMAS COOK WINTER HOLIDAYS

GROUP SERIES PRICE GRID - (TRAVEL FROM OCT 2011 - MAR'2012)

Best Holidays & Honest Prices

PRODUCT		Cost per person in US DOLLARS (USD)									COMMISSON	STAFF BONUS	
											VALUE IN USD	In USD	
ASIA		TOUR CODE	STARTS	ENDS	VALIDITY	SGL (SA)	DBL (DA)	TPL (TA)	CWB	CNB (DC)	INF	SA/DA&TA/CWB/DC	PER BOOKING
1	ASIAN WONDERS-10 DAYS (Budget)	TCAW	SIN	KUL	OCT 11 - MAR 12	1700	1165	1165	990	890	345	140 / 95 / 80 / 70	10
2	ASIAN GRANDEUR-11 DAYS (Premium)	TCGA	BKK	SIN	OCT 11 - MAR 12	1750	1240	1240	1060	865	135	145 / 95 / 80 / 70	10
3	STAR OF ASIA- 11 Days (Premium)	TCST	BKK	SIN	OCT 11 - MAR 12	2150	1515	1515	1410	1220	650	160 / 110 / 90 / 80	15
4	EASTERN WONDERS-7 DAYS (Premium)	TCEW	KUL	SIN	OCT 11 - MAR 12	1600	1060	1060	975	820	460	130 / 85 / 70 / 60	10
5	EXTRAVAGANT HONGKONG-07 DAYS (Premium)	TCPH	HKG	HKG	OCT 11 - MAR 12	1600	1050	1050	1030	780	85	120 / 80 / 55 / 60	10
6	THAI GAETWAY 05 DAYS	TCTH	BKK	BKK	OCT 11 - MAR 12	400	280	280	235	220	50	40 / 25 / 20 / 20	5
7	HONG KONG SURPRISE 05 DAYS (Budget)	TCHM	HKG	HKG	OCT 11 - MAR 12	1200	640	640	625	520	65	100 / 50 / 45 / 40	5
8	ASIAN DELIGHTS 06 DAYS (Budget)	TCAD	SIN	KUL	OCT 11 - MAR 12	925	665	665	555	480	80	75 / 50 / 35 / 30	5
AFRICA		TOUR CODE	STARTS	ENDS	VALIDITY	SGL (SA)	DBL (DA)	TPL (TA)	CWB	CNB (DC)	INF	B2C B2B	PER BOOKING
1	AFRICAN GRANDEUR - 14 DAYS (Premium)	TCSK	CPT	NBO	OCT-11 - NOV 11 DEC-11 - MAR 12	5050 5100	3810 4025	3810 4025	NA NA	2600 2700	1 1	10% 11% 10% 11%	10
2	SPLENDID SOUTH AFRICA - 8 Days (Premium)	TCSA	CPT	JNB	OCT-11 - NOV 11 DEC-11 - MAR 12	2890 2990	2180 2280	2180 2280	NA NA	1600 1650	1 1	10% 11% 10% 11%	10
3	KENYAN SAFARI - 7 Days (Premium)	TCKS	NBO	NBO	OCT-11 - NOV 11 DEC-11 - MAR 12	2300 2375	1910 1975	1910 1975	NA NA	1075 1125	1 1	10% 11% 10% 11%	10
4	PICTURESQUE MAURITIUS - 07 Days	TCMR	MRU	MRU	OCT 11 - MAR 12	1020	800	800	NA	380	1	10% 11%	10
5	EGYPTIAN TREASURES - 07 Days	TCEG	CAI	CAI	OCT 11 - MAR 12	1125	940	940	NA	480	1	10% 11%	10
AUSTRALIA & NEW ZEALAND		TOUR CODE	STARTS	ENDS	VALIDITY	SINGLE	DOUBLE	TRIPLE	CWB	CNB	INF	B2C B2B	PER BOOKING
1	AUSTRALIAN GRANDEUR WITH SENIC NZD-20 Days	TCAGN	MEL	CHC	OCT 11 - MAR 12	7450	5350	5350	4100	2900	1	10% 11%	15
2	AUSTRALIAN GRANDEUR 11 Days	TCAG	MEL	SYD	OCT 11 - MAR 12	4200	2950	2950	2300	1700	1	10% 11%	15
3	SCENIC NEWZEALAND - 11 Days	TCNZ	AKL	CHC	OCT 11 - MAR 12	3500	2700	2700	2100	1500	1	10% 11%	15
EUROPE		TOUR CODE	STARTS	ENDS	VALIDITY	SINGLE	DOUBLE	TRIPLE	CWB	CNB	INF	B2C B2B	PER BOOKING
1	EUROPE FOR ALL - 11 DAYS	TCET	LON	MIL	OCT 11 - DEC 11	1240	930	930	670	460	1	10% 11%	5
1	EUROPE FOR ALL - 09 DAYS (STARTING FROM PARIS)	TCET	PAR	MIL	OCT 11 - DEC 11	1190	880	880	645	435	1	10% 11%	5
2	EUROPEAN DELIGHTS 10 DAYS	TCGH	ZRH	LON	OCT 11 - DEC 11	1750	1380	1380	980	660	1	10% 11%	7
2	EUROPEAN DELIGHTS 08 DAYS (ENDING PARIS)	TCGH	ZRH	PAR	OCT 11 - DEC 11	1630	1260	1260	920	600	1	10% 11%	5
SWITZERLAND		TOUR CODE	STARTS	ENDS	VALIDITY	SINGLE	DOUBLE	TRIPLE	CWB	CNB	INF	B2C B2B	PER BOOKING
1	SWISS PANORAMA - 06 DAYS	TCSPB	ZRH	GVA	OCT 11 - DEC 11	1380	1070	1070	900	630	1	10% 11%	5

NOTE : Surcharges for Diwali, Christmas, New Year, Chinese New Year, Local event is applicable and not included in above prices.